

PSM - COMMERCIAL & TRADING INCOME

		Annual Report	Advertising & Sponsorship 000's	Services 000's	Content 000's	Public & Corporate Donations & Bequests 000's	Station Dues & Fees 000's	BBC Commercial Activities 000's	Other 000's	Total Commercial Income 000's	
Australia	ABC	2017	A\$	-	25,012	35,190	-	-	-	2,900	63,102
		2016	A\$	-	28,356	77,217	-	-	-	3,554	109,127
		2015	A\$	-	37,832	97,671	-	-	-	1,269	136,772
		2014	A\$	-	15,969	120,552	-	-	-	5,127	141,648
		2013	A\$	-	15,770	111,233	-	-	-	3,194	130,197
Australia	SBS	2017	A\$	-	107,891	4,445	-	-	-	276	112,612
		2016	A\$	-	87,573	6,087	-	-	-	639	94,299
		2015	A\$	-	86,140	7,879	-	-	-	780	94,799
		2014	A\$	-	100,178	7,587	-	-	-	1,545	109,310
		2013	A\$	-	75,721	6,543	-	-	-	2,892	85,156
Belgium	RTBF	2017	Euro	71,000	13,000	6,000	-	-	-	6,900	96,900
		2016	Euro	74,200	17,500	4,300	-	-	-	3,100	99,100
		2015	Euro	71,200	17,300	4,400	-	-	-	3,300	96,200
		2014	Euro	69,800	14,900	5,300	-	-	-	7,400	97,400
		2013	Euro	69,000	13,000	5,900	-	-	-	6,800	94,700
Canada	CBC Radio Canada	2017	C\$	300,591	176,560	63,444	-	-	-	6,367	546,962
		2016	C\$	253,220	184,808	67,846	-	-	-	10,942	516,816
		2015	C\$	333,420	186,554	62,144	-	-	-	6,731	588,849
		2014	C\$	491,189	186,922	74,299	-	-	-	6,136	758,546
		2013	C\$	364,648	185,340	78,907	-	-	-	6,050	634,945
Canada	TV Ontario	2017	C\$	-	1,028	3,076	5,849	-	-	94	10,047
		2016	C\$	-	1,018	3,072	5,462	-	-	134	9,686
		2015	C\$	-	1,012	2,974	5,196	-	-	121	9,303
		2014	C\$	-	980	3,099	7,269	-	-	77	11,425
		2013	C\$	-	1,162	3,180	5,107	-	-	140	9,589
Chile	TVN	2016	CLP	39,587,290	-	-	-	-	-	11,972,939	51,560,229
		2016	CLP	37,867,428	-	-	-	-	-	10,914,562	48,781,990
		2015	CLP	39,307,836	-	-	-	-	-	10,397,240	49,705,076
		2014	CLP	67,042,108	-	-	-	-	-	8,819,559	75,861,667
		2013	CLP	71,441,095	-	-	-	-	-	7,329,221	78,770,316
Czech Republic	Czech TV	2017	CZK	449,507	-	189,903	-	-	-	113,593	753,003
		2016	CZK	475,521	-	232,372	-	-	-	287,171	995,064
		2015	CZK	395,905	-	224,443	-	-	-	130,872	751,220
		2014	CZK	378,266	-	245,881	-	-	-	104,530	728,677
		2013	CZK	381,800	-	198,217	-	-	-	139,507	719,524
Czech Republic	Czech Radio	2017	CZK	8,378	27,200	-	-	-	-	102,121	137,699
		2016	CZK	85,286	27,200	-	-	-	-	35,754	148,240
		2015	CZK	84,357	27,199	-	-	-	-	91,545	203,101
		2014	CZK	85,296	27,050	-	-	-	-	96,354	208,700
		2013	CZK	79,158	25,000	-	-	-	-	217,329	321,487
Denmark	Danmark Radio	2017	DKK	-	55,700	276,300	-	-	-	58,700	390,700
		2016	DKK	-	63,500	265,500	-	-	-	82,600	411,600
		2015	DKK	-	64,300	211,600	-	-	-	49,200	325,100
		2014	DKK	-	49,300	337,600	-	-	-	66,200	453,100
		2013	DKK	-	62,600	268,900	-	-	-	68,600	400,100
Eire	RTE	2017	Euro	115,014	18,680	13,354	-	-	-	4,460	151,508
		2016	Euro	121,468	18,867	13,425	-	-	-	4,477	158,237
		2015	Euro	119,006	19,250	12,622	-	-	-	4,525	155,403
		2014	Euro	114,200	19,666	12,155	-	-	-	3,584	149,605
		2013	Euro	109,777	19,947	11,932	-	-	-	3,558	145,214

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Finland	Yleisradio	2017	Euro	-	7,885	4,336	-	-	-	985	13,206
		2016	Euro	-	8,133	2,445	-	-	-	887	11,465
		2015	Euro	-	5,826	1,900	-	-	-	2,526	10,252
		2014	Euro	-	8,946	3,907	-	-	-	916	13,769
		2013	Euro	-	7,584	5,263	-	-	-	1,728	14,575
Germany	ARD	2016	Euro	-	-	-	-	-	-	-	-
		2015	Euro	-	4,326	-	-	-	-	831,251	835,577
		2014	Euro	-	8,775	-	-	-	-	724,452	733,227
		2013	Euro	-	8,643	-	-	-	-	695,757	704,400
Germany	ZDF	2016	Euro	175,650	-	-	-	-	-	121,534	297,184
		2015	Euro	151,854	-	-	-	-	-	102,805	254,659
		2014	Euro	172,296	-	-	-	-	-	123,743	296,039
		2013	Euro	147,262	-	-	-	-	-	113,564	260,826
India	Prasar Bharati	2017	INR	11,285,407	3,929,120	5,534	-	-	-	4,826	15,224,887
		2016	INR	9,921,612	3,152,610	5,127	-	-	-	42,560	13,121,909
		2015	INR	13,003,664	2,040,611	6,510	-	-	-	75,625	15,126,410
		2014	INR	13,599,436	2,176,246	10,537	-	-	-	64,259	15,850,478
		2013	INR	12,822,222	1,775,137	10,888	-	-	-	40,723	14,648,970
Italy	RAI (Parent Company)	2016	Euro	567,000	66,100	18,800	-	-	-	15,400	667,300
		2016	Euro	615,700	68,000	18,800	-	-	-	15,500	718,000
		2015	Euro	585,500	81,800	15,600	-	-	-	14,900	697,800
		2014	Euro	597,700	97,500	50,500	-	-	-	19,100	764,800
		2013	Euro	597,600	100,700	84,800	-	-	-	23,000	806,100
Jamaica	RJRGLEANER Grp	2017	JMD	-	44,883	-	-	-	-	5,321,589	5,366,472
		2016	JMD	-	49,644	-	-	-	-	2,326,396	2,376,040
		2015	JMD	-	49,473	-	-	-	-	2,061,071	2,110,544
		2014	JMD	-	55,180	-	-	-	-	1,873,546	1,928,726
		2013	JMD	-	44,263	-	-	-	-	1,802,080	1,846,343
Japan	NHK	2017	JPY	-	-	-	-	-	-	30,400,000	30,400,000
		2016	JPY	-	-	-	-	-	-	24,300,000	24,300,000
		2015	JPY	-	-	-	-	-	-	37,800,000	37,800,000
		2014	JPY	-	-	-	-	-	-	27,000,000	27,000,000
		2013	JPY	-	-	-	-	-	-	21,600,000	21,600,000
Korea	KBS	2017	KRW	366,600,000	15,800,000	500,000	-	-	-	390,100,000	773,000,000
		2016	KRW	420,700,000	14,900,000	300,000	-	-	-	404,800,000	840,700,000
		2015	KRW	502,500,000	13,600,000	200,000	-	-	-	391,600,000	907,900,000
		2014	KRW	522,300,000	12,900,000	100,000	-	-	-	340,600,000	875,900,000
		2013	KRW	579,300,000	11,200,000	200,000	-	-	-	301,700,000	892,400,000
Macau	TDM	2017	MOP	61,201	5,419	29,859	-	-	-	594	97,073
		2016	MOP	73,702	5,549	28,372	-	-	-	554	108,177
		2015	MOP	68,832	3,121	24,669	-	-	-	545	97,167
		2014	MOP	79,026	2,513	22,487	-	-	-	1,527	105,553
		2013	Euro	-	-	-	-	-	-	-	-
Netherlands	NPO	2017	Euro	-	-	1,870	-	-	-	43,900	45,770
		2016	Euro	-	-	2,265	-	-	-	41,116	43,381
		2015	Euro	-	876	2,337	-	-	-	28,881	32,094
		2014	Euro	-	855	1,864	-	-	-	20,181	22,900
		2013	Euro	-	20,600	-	-	-	-	5,688	26,288

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New Zealand	RNZ	2017	NZD	-	1,925	-	2	-	-	1,007	2,934
		2016	NZD	-	1,816	-	9	-	-	954	2,779
		2015	NZD	-	1,685	-	21	-	-	1,201	2,907
		2014	NZD	-	1,828	-	28	-	-	1,093	2,949
		2013	NZD	-	704	-	-	-	-	2,266	2,970
New Zealand	TVNZ	2017	NZD	299,166	-	-	-	-	-	12,514	311,680
		2016	NZD	303,902	-	-	-	-	-	15,804	319,706
		2015	NZD	313,500	-	-	-	-	-	25,935	339,435
		2014	NZD	319,732	-	-	-	-	-	24,975	344,707
		2013	NZD	324,532	-	-	-	-	-	21,460	345,992
New Zealand	Maori TV	2017	NZD	756	-	579	-	-	-	105	1,440
		2016	NZD	986	-	398	-	-	-	36	1,420
		2015	NZD	1,065	-	1,089	-	-	-	53	2,207
		2014	NZD	1,002	-	524	-	-	-	68	1,594
		2013	NZD	1,277	-	972	-	-	-	88	2,337
Norway	NRK	2017	NOK	-	4,704	104,120	-	-	-	195,470	304,294
		2016	NOK	-	5,720	101,954	-	-	-	24,207	131,881
		2015	NOK	-	6,176	86,897	-	-	-	33,858	126,931
		2014	NOK	-	6,548	122,908	-	-	-	24,538	153,994
		2013	NOK	-	5,388	92,256	-	-	-	29,358	127,002
Portugal	RTP	2017	2016	18,427	-	-	-	-	-	21,225	39,652
		2016	2016	20,031	-	-	-	-	-	26,543	46,574
		2015	2015	19,400	-	-	-	-	-	23,800	43,200
		2014	2014	19,800	-	-	-	-	-	28,800	48,600
		2013	2013	18,400	-	-	-	-	-	22,100	40,500
Singapore	MDA	2016	SGD	-	-	1,583	-	-	-	324	1,907
		2015	SGD	-	-	2,217	-	-	-	569	2,786
		2014	SGD	-	-	3,831	-	-	-	763	4,594
		2013	SGD	-	-	7,551	-	-	-	1,180	8,731
South Africa	SABC	2017	ZAR	6,083,179	180,621	97,862	-	-	-	29,894	6,391,556
		2016	ZAR	6,468,707	189,237	129,537	-	-	-	106,261	6,893,742
		2015	ZAR	6,118,619	134,360	37,875	-	-	-	78,824	6,369,678
		2014	ZAR	5,794,260	87,691	-	-	-	-	235,121	6,117,072
		2013	ZAR	5,351,712	77,278	-	-	-	-	105,287	5,534,277
Switzerland	SRG - SSR	2017	CHF	263,792	29,977	36,011	-	-	-	43,566	373,346
		2016	CHF	283,190	23,071	43,385	-	-	-	67,070	416,716
		2015	CHF	336,714	26,568	41,507	-	-	-	29,651	434,440
		2014	CHF	359,508	24,998	53,280	-	-	-	34,022	471,808
		2013	CHF	339,062	28,288	44,753	-	-	-	28,873	440,976
PTSF	Taiwan	2017	TWD	-	552,007	105,468	68,267	-	-	30,388	756,130
		2016	TWD	-	556,308	85,591	75,152	-	-	24,446	741,497
		2015	TWD	-	505,383	66,749	88,753	-	-	21,539	682,424
		2014	TWD	-	633,383	66,816	97,458	-	-	5,882	803,539
		2013	TWD	-	906,945	89,265	74,251	-	-	3,604	1,074,065
UK	BBC	2017	UK£	-	25,000	32,900	-	-	997,000	72,800	1,127,700
		2016	UK£	-	22,100	31,400	-	-	967,000	59,700	1,080,200
		2015	UK£	-	11,100	14,800	-	-	963,700	77,000	1,066,600
		2014	UK£	-	8,000	20,500	-	-	991,300	76,500	1,096,300
		2013	UK£	-	9,000	13,200	-	-	1,058,500	96,200	1,176,900
UK	Channel 4	2017	UK£	897,000	-	40,000	-	-	-	23,000	960,000
		2016	UK£	938,000	-	34,000	-	-	-	23,000	995,000
		2015	UK£	925,000	-	36,000	-	-	-	18,000	979,000
		2014	UK£	869,000	-	51,000	-	-	-	18,000	938,000

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	2013	UK£	846,000	-	44,000	-	-	18,000	908,000
UK	Manx Radio	2017	UK£		-	-	-	1,207	1,207
		2016	UK£	877	133	-	-	132	1,142
		2015	UK£	876	147	-	-	114	1,137
		2014	UK£	707	141	-	-	175	1,023
		2013	UK£	798	124	-	-	135	1,057